# PR and the Law

#### Civil vs. Criminal

- Civil:
  - Private party vs. private party
  - e.g. copyright infringement, some types of defamation, such as civil libel and slander
- Criminal:
  - Government body (FCC, SEC, etc.) vs.... private party
  - e.g. bribery, mail fraud, monopoly, price fixing, etc.

#### Litigation Journalism/PR

- Using media to promote support in civil suits or to promote defender/prosecutor for future endeavors
  - -e.g. O.J., Robert Shapiro, Johnny Cochran
  - <u>A Civil Action</u> (1999)
    - Beatrice Foods & WR Grace

### Responsibility/Safeguards

- Guidelines for Staying out of Trouble (Morton Simon)
  - 1. Recognize personal responsibility
  - -2. Know the business
  - 3. Ignore vague lines between advertising and PR--the law often does
  - 4. Decide how far you are willing to go to risk jail, fines, and court orders
  - -5. Know your opponent

- Postal Service
  - Private citizens have discretion over who they receive and do not receive mail from
  - Sender of unauthorized mail is legally liable

- Securities and Exchange Commission (SEC)
  - Annual Reports
  - Timely and adequate disclosure of information
  - Initial Disclosures
  - Follow-Up Disclosures
  - Insider Trading

#### Initial Disclosure Guidelines

- Announce all important developments promptly unless there is a risk of competitive data or trade secrets being compromised.
- News release must be issued to report events impacting changes of stock (up or down).
- Make judgments in good faith--no announcement can be false or misleading.

#### Initial Disclosure cont'd

- No delay in reporting news (good or bad)
- Implied duty to report material information (key changes in personnel, facilities, product lines, etc.) between quarters.
- Formal disclosures must be sufficiently accurate.

### Follow-Up Disclosure

- Update changing data which makes previous reports inaccurate or misleading.
- Make corrections to inaccurate outside reports approved by company.
- Report all insider and executive trades.
- Disclose acquisition and merger information when principle agreement is reached.

### Insider Trading

• Insider Trading:

using insider information to buy, sell, or trade securities, stocks, etc.

• "Tell as few people as possible anything, and then tell everyone everything." (Newsom, Turk, & Kruckerberger)

- Federal Trade Commission (FTC)
  - Acts in interest of consumers and investors
  - Works with Better Business Bureau
  - Enforces anti-trust legislation
  - Guidelines for infomercials
  - Holds celebrities accountable for testimonials

Food and Drug Administration (FDA)

 Regulates press releases and advertising concerning consumable goods and pharmaceuticals

- Federal Communications Commission (FCC)
  - Regulates broadcasters, telecommunications, satellites, etc.
  - Air Waves belong to public and therefore can be policed and monitored by publicly elected officials.
  - Fairness Doctrine eliminated

# Copyright Law

- Protects written works (textual, art, graphics, photos) and recorded works (songs, lyrics, jingles).
- Creations developed on paid company time using company resources are property of company.

# Copyright Law

- Fair Use:
  - Occasions when copyrighted materials can be used without permission.
  - E.g., criticism, comment, news reporting, teaching, scholarship, or research.
- Plagiarism:
  - <u>Un</u>copyrighted work of another's passed off as one's own--unethical, not necessarily legal.

#### Defamation

#### • Defamation:

 malicious statements intended to damage the reputation of a living person so as to expose him or her to public contempt or ridicule

- Slander: spoken defamation
- Libel: published defamation (dissemination of more than one copy)

# Campaign Finance

- McCain-Feingold Act
  - Formerly regulated and limited amounts organizations could give to political parties or candidates.
  - Found unconstitutional.
  - Back to no limits or restrictions on political giving.

#### Working Across Borders

- Law varies from region to region.
- Know local laws where you are practicing or obtain local legal counsel.
- Never assume that countries that appear similar will have similar laws.